Ten Daily Tenets to Be Successful with Lean

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What is a "tenet"?

- **tenet** *(noun) ·* **tenets** *(plural noun)*

- a principle or belief, especially one of the main principles of a religion or philosophy:

- "the tenets of a democratic society"

- Origin - late 16th century (superseding earlier tenent): from Latin, literally 'he holds', from the verb tenere.

What is Lean and Why is it important ?

The true purpose of lean is to create maximum **value** for customers by **eliminating waste, improving efficiency, and continuously enhancing processes**. Lean is not just about reducing costs or increasing productivity; it is fundamentally about delivering the **highest possible value** to customers through a systematic approach that **engages everyone** in the organization

Using tenets *daily* to ***standardize*** your approach

Why do we need to standardize?

- **Reduces variation in everything that we do** and supports
  - Consistency and Quality Control though Uniformity and Defect Reduction
  - Safety and Compliance
  - Efficiency and Cost Savings including Process Optimization and predictable Outcomes
  - Interoperability and Compatibility on both the Component level and Global Trade
  - Customer Satisfaction by Meeting Expectations and Building Trust
  - Support Risk Management by Reducing Variability and Documenting Procedures
  - Supply Chain Coordination including supplier Integration and Streamlined Operations

- Overall, following standard processes in manufacturing is essential for maintaining quality, ensuring safety, achieving efficiency, and meeting both regulatory and customer requirements

#1   Focus on Organization & Plant Values (SQDC)

- What is the difference between a value and a priority?

- Do values change?

#2   Solve problems at the appropriate level

- Everyone should be viewed as a problem solver
- "Above my pay grade"
- Do you have a standard?

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#3   Utilize a System of Record

- Where are those "secret" spreadsheets?

- Is data a reality?
  - Quality records
  - Delivery performance
  - Costs

- Does not have to be complex or expensive but should be accessible

#4   Be Metrics Based

- KISS
- Discrete vs. Continuous
- Define what is good and what is a good day

#5   Manage Talent

- Total Leader
  - Everyone – and yes, I mean everyone, has talents to be utilized throughout their entire career
  - Organizations commit to developing those talents

- Do you need to do a whole new draft or just adjust the batting order?

- Are you flexible enough to move talent around?
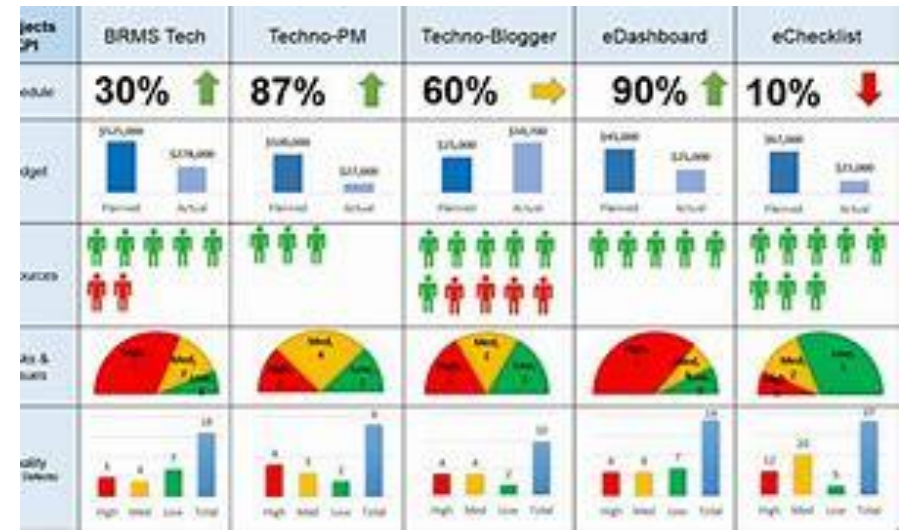
#6   Take Responsibility & Maintain Accountability

- How can I be accountable if I don't control the whole process?

- Are expectations clear?

- Do you coach and empower your teams?
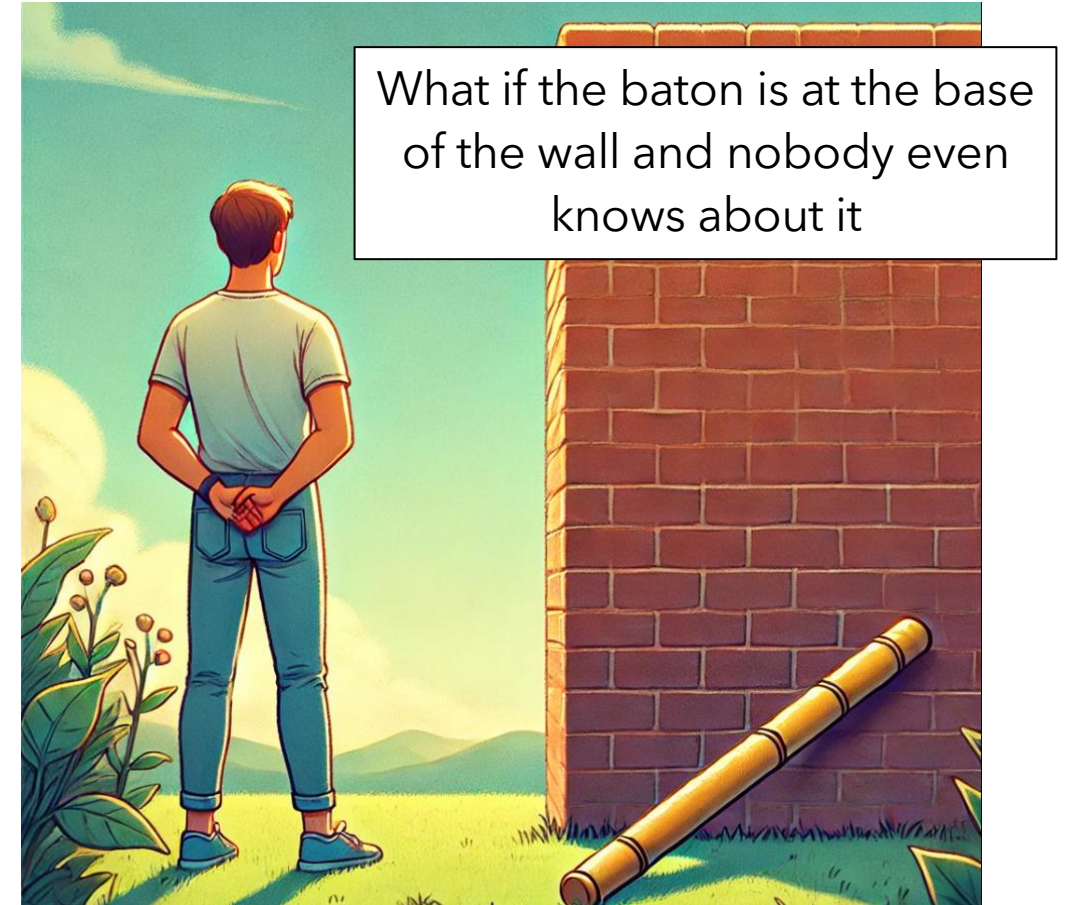 - o Commitment

- Can you detect an out of tolerance condition?

- Be aware of visual overload

- Progressively add, if you want
  - Start slow – maybe 1,2 or 3 things but not 5

- What is the goal?

#8   Minimize passive communication (email)

Dropping the baton

Throwing things over the wall

What if the baton is at the base of the wall and nobody even knows about it

- Are you able to adjust quickly or do you need a lot of discussion and approvals?

- Act fast but not reckless

- What is the definition of continuous? This is not a trick question…
  - Build a culture of seeking improvements daily

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20XX

Success

Progressive

Realization

of Worthwhile

Predetermined

Personal

Goals

Objective is <u>long-term</u> positive behavior change

What can you start doing today?

OpX Solutions

- Founded in 2012

- Roanoke, VA & Savannah, GA

- Specialize in helping manufacturers and other organizations improve their performance and pursue Operational Excellence.

- #1 LMI Franchisee in the Americas and

- #2 Franchisee in the World in 2022 & 2023.

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Thank you